STATE OF ARIZONA FILED

STATE OF ARIZONA

DEC 30 2004

DEPARTMENT OF INSURANCE

DEPT OF INSURANCE BY

In the Matter of:

Docket No. 04A-213-INS

UNUM LIFE INSURANCE COMPANY OF AMERICA (NAIC No. 62235)

CONSENT ORDER

Respondent.

The State of Arizona Department of Insurance ("Department") has received information regarding alleged claims of "unfair claim settlement practices" by Respondent Unum Life Insurance Company of America for both individual disability income ("IDI") and group long term disability ("LTD") policies. Unum Life Insurance Company of America wishes to resolve this matter without the commencement of formal administrative proceedings and neither admits nor denies the following Findings of Fact and Conclusions of Law and consents to the entry of this Order.

FINDINGS OF FACT

- 1. Respondent Unum Life Insurance Company of America ("Unum") currently holds, and has held since 1973, a certificate of authority to transact business as a life and disability insurer in the State of Arizona (NAIC No. 62235). Unum is domiciled in Maine.
- 2. On September 2, 2003, the Superintendent of the State of Maine Bureau of Insurance, along with the Commissioner of the Massachusetts Division of Insurance and the Commissioner of the Tennessee Department of Commerce and Insurance (the "Lead Regulators,") called a multistate targeted market conduct examination of the following companies: Respondent Unum; The Paul Revere Life Insurance Company ("Revere"), a Massachusetts domiciled insurer; and Provident Life and Accident Insurance Company

1

2

3

4

5

6

7

8

14

15

16

17 18

19

20

21

22

23

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23

("Provident"), a Tennessee domiciled insurer. The other forty-seven states, the District of Columbia and American Samoa chose to be "Participating States" in the Multistate Examination.

3. On or about November 18, 2004, Unum entered a Regulatory Settlement Agreement ("the Agreement") with the Lead Regulators and the Agreement was presented to the Director of Insurance for the State of Arizona ("Director"). The Agreement is attached hereto as Exhibit A and incorporated herein by this reference. The Report of the Targeted Multistate Market Conduct Examination is on file and available for review at the Arizona Department of Insurance.

CONCLUSIONS OF LAW

- 1. The Director has jurisdiction over this matter.
- 2. Grounds exist for the entry of the following Order pursuant to A.R.S. §§20-220 and 20-461.

ORDER

IT IS ORDERED that Respondent Unum Life Insurance Company of America shall comply with all terms and conditions of the Regulatory Settlement Agreement as incorporated herein.

DATED AND EFFECTIVE this 29th day of December 200 4.

CHRISTINA URIAS Director of Insurance

CONSENT TO ORDER

- Respondent has reviewed the foregoing Findings of Fact, Conclusions of Law and Order.
- Respondent admits the jurisdiction of the Director of Insurance, State of Arizona and admits the foregoing Findings of Fact and consents to the entry of the foregoing Conclusions of Law and Order.
- 3. Respondent is aware of its rights to notice and a hearing at which it may be represented by counsel, present evidence and examine witnesses. Respondent irrevocably waives its rights to such notice and hearing and to any court appeals relating to this Consent Order.
- 4. Respondent states that no promise of any kind or nature whatsoever, except as expressly contained in this Consent Order, was made to it to induce it to enter into this Consent Order and that it has entered into this Consent Order voluntarily.

UNUM LIFE INSURANCE COMPANY OF AMERICA

/2/22/04 DATE

Chief Executive Officer

17

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

18

19

20

20

21

22

23

COPY of the foregoing mailed/delivered this 3012 day of 2004 to:

J. David Leslie Rackemann, Sawyer & Brewster One Financial Center Boston, MA 02111 Special Counsel

1	Alessandro A. luppa
2	Superintendent of Insurance Dept. of Professional and Financial Regulation
3	Bureau of Insurance, State of Maine 34 State House Station Augusta, ME 04333
4	Julianne M. Bowler
5	Commissioner of Insurance Division of Insurance
6	Commonwealth of Massachusetts One South Station, 5 th Floor
7	Boston, MA 02110-2208
8	Paula Flowers Commissioner of Insurance
9	Department of Commerce and Insurance Davy Crockett Tower, Fifth Floor
10	500 James Robertson Parkway Nashville, TN 37243-0565
11	James M. Benages, Regional Director
12	U.S. Department of Labor Employee Benefits Security Administration
13	JFK Federal Building, Room 575 Boston, MA 02203
14	Gerrie L. Marks, Deputy Director
15	Mary M. Butterfield, Assistant Director Steven P. Ferguson, Assistant Director
16	Alexandra Shafer, Assistant Director Deloris E. Williamson, Assistant Director
17	Paul Hogan, Chief Market Conduct Examiner Erin Klug, Public Information Officer
18	Catherine M. O'Neil, Consumer Legal Affairs Office Arizona Department of Insurance 2910 N. 44 th Street, 2 nd Floor
19	Phoenix, AZ 85018
20	
21	Kathy Linder
22	
23	